CORRUPTION - A MAZE GAME

INSTRUCTIONS

- 1- The reader reads out card 1 and students make their choices
- 2- The reader continues to read out the next cards in turn
- 3- Pause the game as conversation is generated

Alternative rules

- #- Players choose the opposite of what they would really do
- # Students decide as teams rather than individuals

1 CORRUPTION

You are a buyer in an electronic components company. One day you discover a friend at work is taking bribes from a supplier. Do you:-

Ask for a cut. Go to 2

Go and see your boss. Go to 3

Say and do nothing. Go to 4

Warn him or her that you'll tell your boss if it continues. Go to 5

CORRUPTION

2

5

Your friend invites you to lunch. When you get to the restaurant you are surprised to see the supplier is there too. They offer you a BMW for your silence. Do you accept:-

No. You want a monthly cut. Go to 6 Yes. Go to 7

3 CORRUPTION

Your boss doesn't believe you. In fact, he or she is angry with you and says you must have a more positive attitude if you want to stay in the company. Do you:-

Forget the whole affair. Go to 4 Go see your president. Go to 8

4 CORRUPTION

6 months pass. Your company finds out about the corruption. Your boss and your friend try to put the blame on you but both of them are sacked. You keep your job but your reputation is damaged so you miss the chance of a promotion. You get a new boss. Go to 9

CORRUPTION

Your friend starts crying. He or she is married with two kids and a huge mortgage. Do you:-

Go and see your boss Go to 3
Say you'll keep your mouth shut Go to 4

6

You receive anonymous threatening phone calls. You:-

CORRUPTION

Explain everything to your boss Go to 3 Go to the police Go to 10

Warn your friend that you are going to the police Go to 11

7 **CORRUPTION** CORRUPTION CORRUPTION 6 months pass. Your company suspects your Your president is shocked. He thanks you One year later. You are fed up with your friend of taking bribes but he or she blames and asks you to keep quiet. Go to 14 company and humanity in general. You get you, using your BMW as evidence against a call from your friend who now works for you. You're sacked. The supplier offers you the supplier. Do you:a job with a better salary. Do you accept:-Discuss the offer with your new boss. Go No. Go to 12 to 15 Yes Go to 13 Refuse it. Go to 16 Take it. Go to 17 10 **CORRUPTION CORRUPTION** 12 **CORRUPTION** That night you walk to the police station and The calls stop but your friend no longer So, you offer your services to a rival of your the police agree to investigate the calls. On speaks to you. Do you:old company. They take you on as a your way home you are run over and killed purchaser. As you know your former Go see your boss. Go to 3 by a BMW. **END** company is paying too much to their Put the incident out of your mind. Go to 4 supplier, you make your new company very competitive. You increase your market Telephone the supplier for a meeting. Go share, get promoted and buy a BMW. END to 18 13 CORRUPTION 14 CORRUPTION 15 CORRUPTION Things go well for you working for the 6 months pass. Your company finds out Your new boss is surprised by your honesty. supplier and sales are good. However, you about the corruption. Your boss and your However, there is no chance of promotion want to punish your old boss and former friend try to put the blame on you but both of for at least 2 years. Do you:friend. Do you:them are sacked. You get your boss's job Offer your services to another company. and a huge salary increase. Do you:-Increase prices 10%. Go to 19 Go to 12 Break off with the supplier immediately. Concentrate your efforts on supplying Take the job with the supplier. Go to 13 Go to 22 other companies. Go to 20 Unhappily carry on. Go to 16 Negotiate lower prices with the supplier. Outsource production to Morocco. Go to Go to 23 Slowly phase out dealings with the supplier. Go to 24

16 CORRUPTION

2 years pass and nothing has changed. You feel angry, bored and frustrated. Do you:-

Offer your services to a rival company. Go to 12

Spend more time with your family and on your hobbies. Go to 25.

17 CORRUPTION

You enjoy working for the supplier with your friend. You increase the supplier's market share and get a big bonus. You use it to buy a BMW. Your family and your friend's get on great and you often have barbeques together at the weekend.

18 CORRUPTION

The supplier apologises for recent events and you make a good impression. You accept a great position as a seller with a better salary than you have now. Go to 13.

19 CORRUPTION

Your friend is furious. You have ruined his chances of promotion in your old company. He reduces orders but you hold your ground. You offer other companies better deals and things go very well for you. You are promoted and buy yourself a BMW. You have many children.

20

6 months later your ex-company phones you. It's your former president asking why other companies are getting better deals. You say that is a question for their purchasing department, not the supplier. Your former friend, along with your ex-boss are sacked. 3 weeks later the boss's boss is also sacked. You have your revenge.

CORRUPTION

21

CORRUPTION

At first profits increase dramatically but then you have a succession of quality problems and some big orders are returned. You get demoted. Do you:-

Offer your services to rivals of your old company. Go to 12

Take a year out to study a masters in global market economics. Go to 26 Unhappily carry on. Go to 27

22 CORRUPTION

Your decision was a bit rash and the board are unhappy with you. They demote you back to your old job. Do you:-

Ask a rival company for a job. Go to 12 Carry on. Go to 16

Take a year out to study a masters in global market economics. Go to 26

23 CORRUPTION

Good move. The supplier is terrified of losing business. Your board are delighted with you and increase your salary. You live happily ever after and have many children.

24

CORRUPTION

You achieve better prices for your company but you have quality problems. The board give you 2 months to sort it out. Do you:-

Continue to deal with various suppliers. Go to 28

Look for outsourced suppliers. Go to 29 Make an exclusivity deal with an alternative supplier. Go to 30.



25 CORRUPTION

Five years pass. You are now a happy person. This makes you very effective at your job. Your boss suddenly falls seriously ill. You step into his shoes and his mega salary. Do you:-

Buy a huge BMW. Go to 31 Start saving. Go to 32

26 CORRUPTION

What a year! Your peronal life is fantastic. Life has never been better and you get a distinction in your masters. Your old company's biggest rival calls you. You get a great job with a mega salary. You have triumphed! **END**

27 CORRUPTION

After a year without progress, it's time to make some life choices. Do you:-

Ask a rival of your old company for a job. Go to 12

Concentrate your efforts on your family life. Go to 33

28 CORRUPTION

Your stress levels are very high and your children don't know who you are anymore. You fall seriously ill and get depressed. I'm afraid this game has not ended well for you.

29 CORRUPTION

Your find three estabished outsourced manufacturers. Make a choice:Low prices; good conditions for the workers; East European democracy. Go to 34

Lower prices; working conditions could be better; company school for the staff's children; African fake democrasy with life president. Go to 35

Lowest prices; staff work 11 hours a day, 6 days a week and sleep on site in small rooms; Asian dictatorship. Go to 36

30 CORRUPTION

You do a lot of 'go and see' to sort out the problems. You build a quality model with the supplier. Soon you are selling quality products at competitive prices. You get promoted, buy the biggest BMW on the market and live happily ever after. **END**

31 CORRUPTION

So, now you have your original boss's job and you are hungry for revenge. Do you:-

Break off with the supplier immediately. Go to 22

Negotiate lower prices with the supplier. Go to 23

Slowly phase out dealings with the supplier. Go to 24

32 CORRUPTION

You spend the money on exotic holidays where there is no mobile phone coverage. At work, you build a great team. You make your department the best in the company. Suddenly the president's son takes your job. They give you a department which is in crisis. You get a raise but they expect you to sort it out very quickly. Do you:-

Decide to leave and study a masters in global market economics. Go to 26

Decide the challenge will be good for your new career as an executive. Go to 37

Get a job as head of purchasing in a rival company. Go to 38

Start your own company. Go to 39

33 CORRUPTION

After another 3 years nothing has changed at work but you are a very happy person. As a result, you are a very effective employee. Your boss dies of a heart attack from stress. You are offered his job. Do you:-

Accept it. Go to 40

Refuse it. Go to 41

34 CORRUPTION	35 CORRUPTION	36 CORRUPTION
Although you have to make a lot of trips to the supplier, quality improves and your prices are competitive. You get a salary increase and finish the game quite happily.	Quality problems persist and you are very stressed. Suddenly the president takes a personal interest in the African project. Money is invested and the media take an interest too. You are now a hero with great prospects.	Quality is good but when you visit the factory, you are shocked. CNN broadcast a report on the terrible conditions inside the factory. Sales drop as a result of the bad publicity. You get the sack.
37 CORRUPTION	38 CORRUPTION	39 CORRUPTION
You use your new skills to effectively shakedown the department. After a year, you are promoted to the board and get a massive salary. You have some health problems and family problems too but you are very rich.	You shakedown the company's purchasing department and establish strong bonds with the suppliers. You enjoy your work and your bigger salary. You are happy and motivated. END	You have to borrow a lot of money to launch your own business. Just when things are looking good, there's a recession. You have to close the business. Things have not turned out well for you.
40 CORRUPTION	41 CORRUPTION	CORRUPTION
This time you do things much better. You audit the outsourced manufacturer and make sure the workers have good conditions and fair treatment. You buy a large car and a large house and your family are always priority number one. Well done.	Your company are furious with you but at the same time don't want to lose you. You stay where you are until retirement. You have enjoyed family life and life in general to the maximum. You live many years and life is full of love. END	