

Ambition

Company: a large manufacturer

Participants: -

1. The MD
2. A young engineer
3. The engineer's supervisor
4. Somebody taking the minutes

Background:-

The young engineer has been with the company for 3 years and has been doing a great job. Recently, however, there have been problems with the staff. They complain that the engineer is a 'know-it-all' and has become arrogant. The supervisor is worried about the effect this is having on the team. On the other hand, the MD is delighted with the young engineer and thinks a promotion is in order.

First Event – a meeting between the MD and the supervisor

- i) Send the engineer out of the room for ten minutes (to go and have a coffee, for example)
- ii) The MD and the supervisor spend a minute preparing what they are going to say in the meeting, using their own experiences to consider the situation.
- iii) Meeting – the MD with the supervisor. Another student takes the minutes. They reach a decision on whether or not to promote the young engineer.

Second Event – a meeting between the supervisor and the engineer.

Another student takes the minutes

Third Event – class discussion